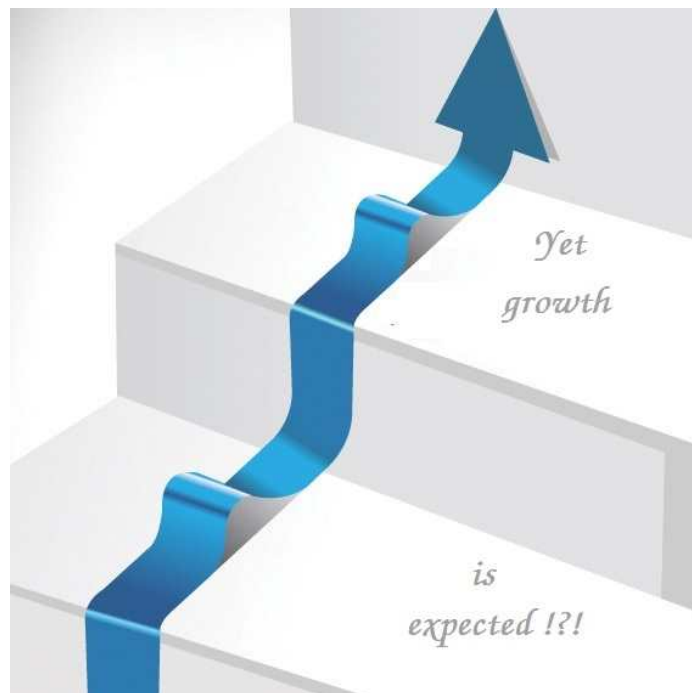
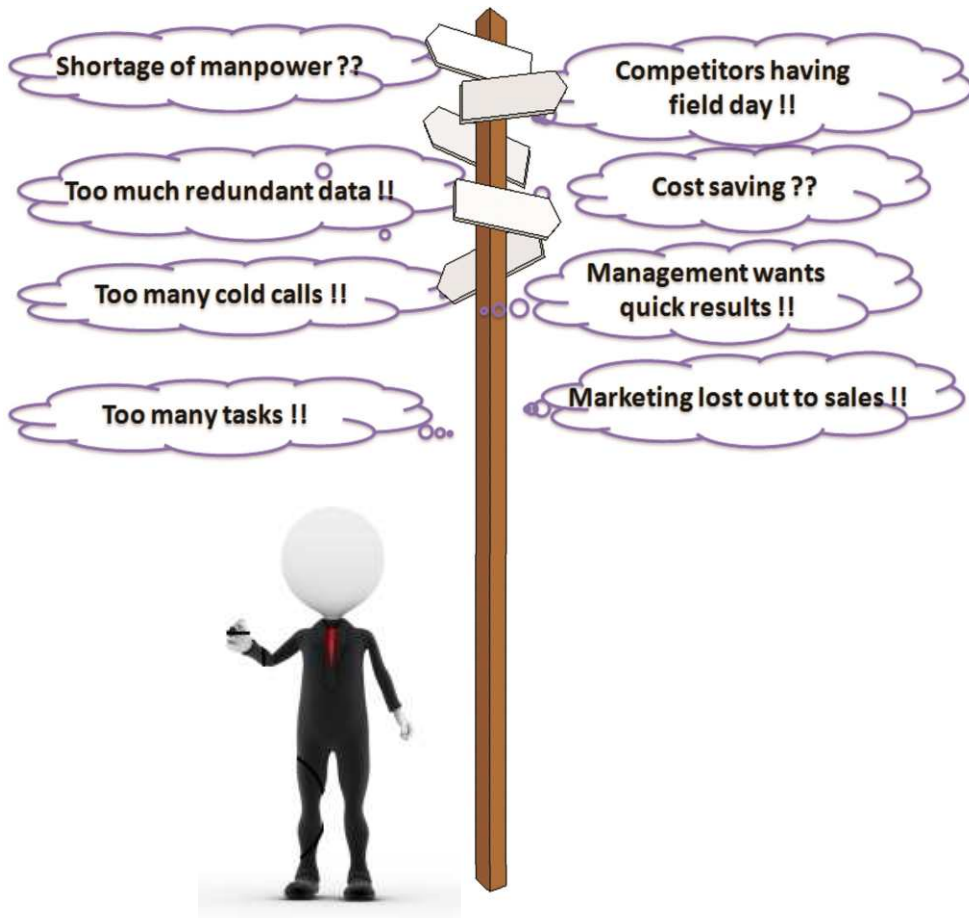


Lead Generation



Do you need somebody for...



Building up list of potential contacts

Validating their addresses

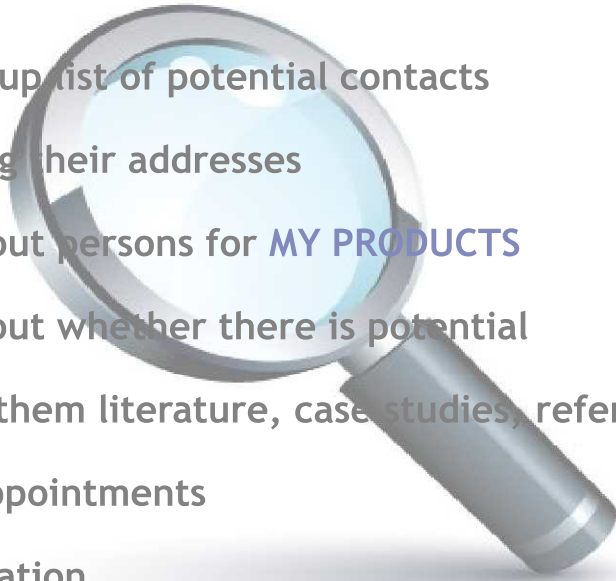
Finding out persons for **MY PRODUCTS**

Finding out whether there is potential

Sending them literature, case studies, references...

Fixing appointments

Co-ordination...



And then...

...if you visit them after interest is developed,
your efforts will be fruitful !

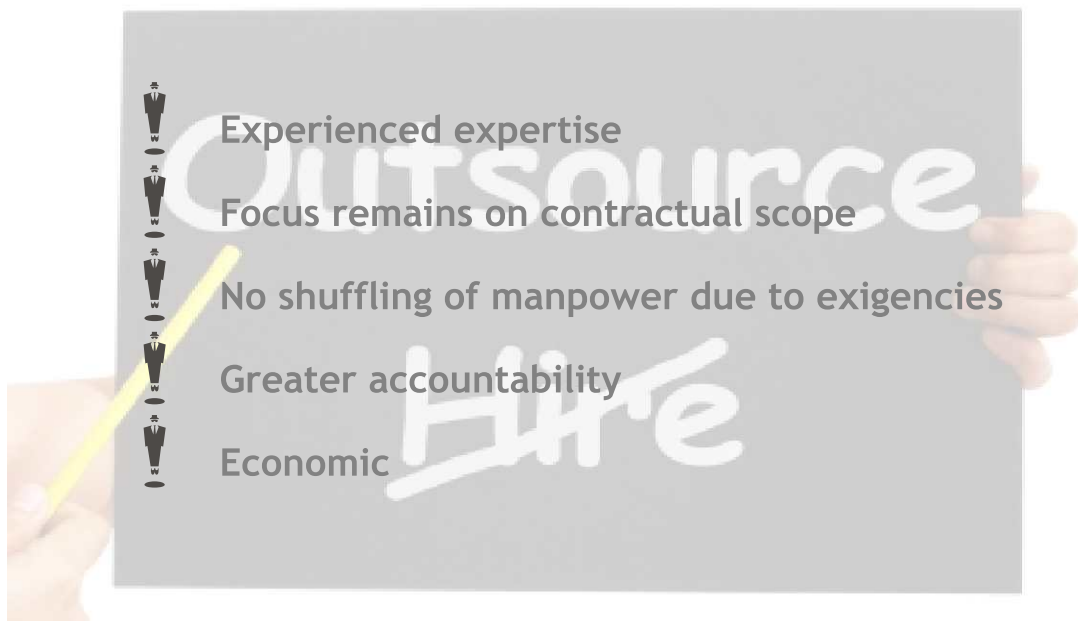


You can deliver more output in the same efforts !!

Also workout long term plan



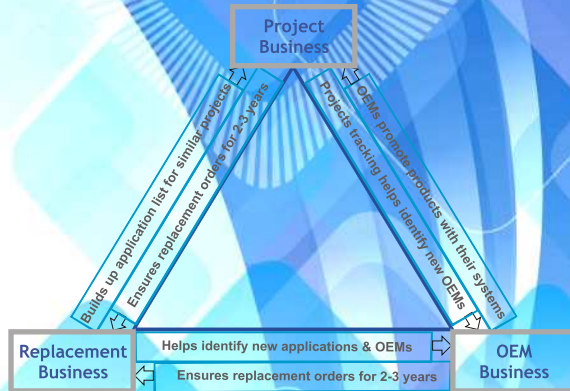
How outsourcing helps...



We also have the expertise to gather in depth information through fieldwork. Please see “Census of Equipment” on our website.

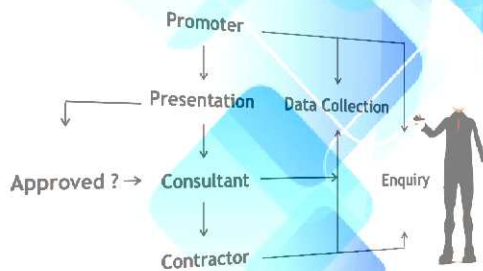
OUR OTHER ACTIVITIES

Comprehensive Business Development



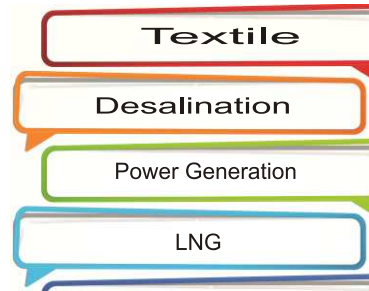
Have you balanced your market properly ?

Projects Tracking Services



Are targets of your sales staff leaving any space for pre-enquiry project marketing ?

Brief Sectoral Reports



Over the period history becomes knowledge !
Build up reference library of sector knowledge !!

Census of Equipment



How many of these equipment are yours ?
Which competitors supplied others ? What for ? When ?



Chintan Marketing Services

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