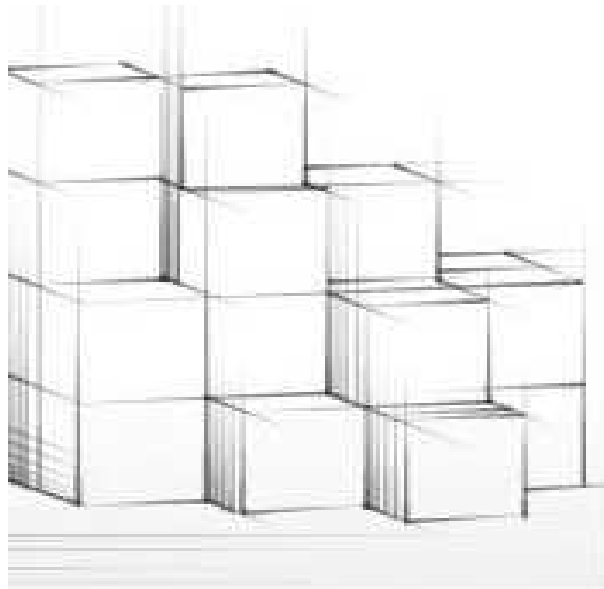
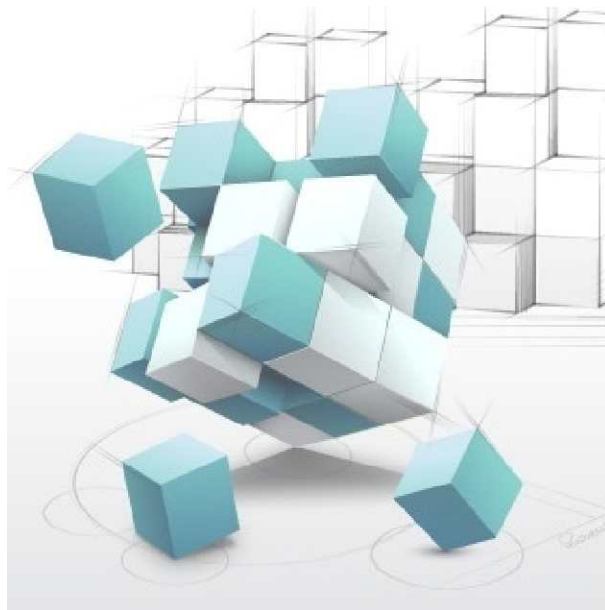


Projects Tracking Services

In projects field this is what we plan...



...And this is how the situation develops !!



Chintan Marketing Services

Conclusions at the year end...



Information was sent to the branches. However, projects were in early stages. Later on we lost the track.

We came to know about most of the Requirements **only through enquiries.**

We didn't attempt to frame the specs in Detailed Engineering Reports properly.

We came to know about competition **ONLY** at the time of negotiations...and...
...discounts ate away profit.

We estimated the potential on the basis data provided by outside agencies which were not 100% correct.

The reason

WE HAVE SOURCES OF PROJECTS INFORMATION

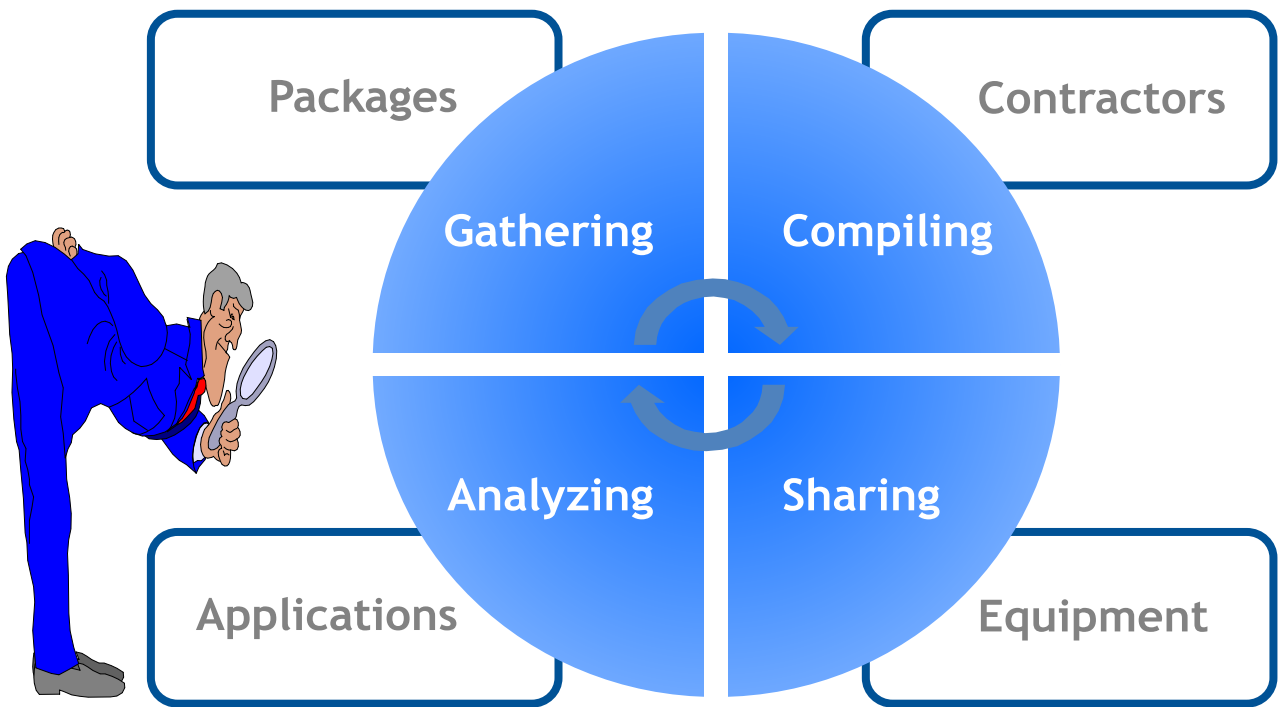


WE RECEIVE ENQUIRIES

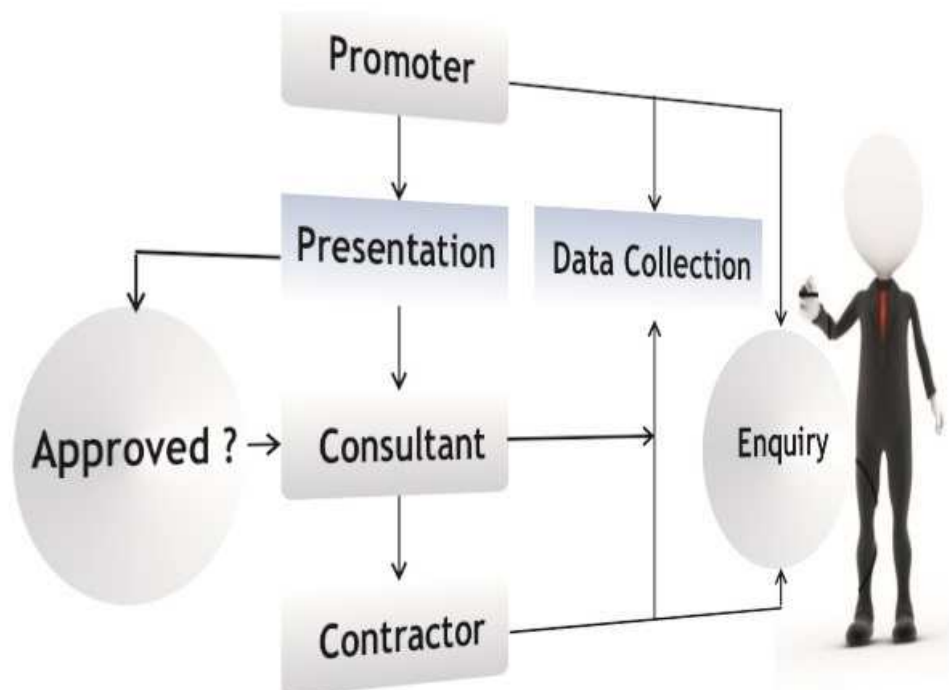
WE HAVE ERP TOOL
(Meant for execution only)

The need

System for...

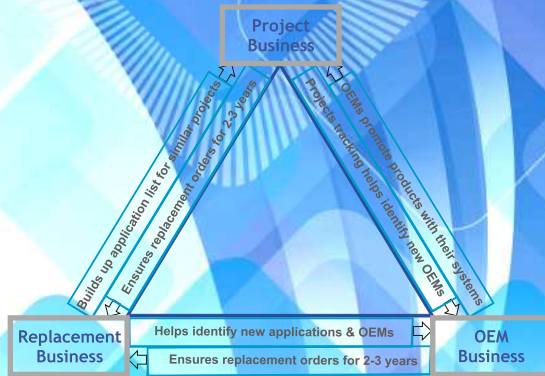


We will map details for you



OUR OTHER ACTIVITIES

Comprehensive Business Development



Have you balanced your market properly ?

Lead Generation



In such a vast industry who is your potential customer ?

Brief Sectoral Reports



Over the period history becomes knowledge !
Build up reference library of sector knowledge !!



How many of equipment from your range are here ?
Which competitors supplied others ? What for ? When ?



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